

Huntington Profiles



Huntington Partners, Inc.

Specialists in the Placement of Real Estate Professionals

Huntington Partners is a national search firm that specializes exclusively in the Real Estate industry and has a demonstrated track record of successfully recruiting and placing Real Estate Professionals at all levels.

Our Clients include Corporations, Investors, Property Managers, Lenders, REITS, Developers, Advisors, and Contractors.

Our fees are competitive and include guarantee periods on candidates placed. If the candidates that you review lack the experience that you desire, please call (724) 864-1600 to speak with David Kunes (ext. 3011) or Leo Turley (ext. 3006) to discuss any of the candidates listed below or the recruiting services that we can provide.

Retail Chain Store Candidates Seeking Employment

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| HP396 Manager-Real Estate/Acquisitions B.S. Degree | Led the successful opening of 300+ convenience store locations adding 700M gallons of gasoline sales and \$215M in convenience store sales. Doubled the number of site openings per year. |
| HP397 Director-Real Estate College Coursework | Responsible for identifying mall and strip center opportunities and negotiating lease legal terms for a large card/gift chain. |
| HP398 Retail Supervisor B.S. Degree | Manage \$12M in assets, \$28M in annual revenues and activities of 100 employees for a 24 hour convenience store. Oversee training of all company employees. |
| HP399 Asset Manager/Real Estate Manager B.A., M.B.A. Degrees | Responsible for a portfolio of 750+ service station/convenience store properties in 9 states. Evaluate and approve proforma financial analysis for potential service station/convenience store sites. |
| HP400 Regional Real Estate Manager College Coursework | Responsible for new site development and asset management for a 500+ convenience store chain. Duties include market research, site identification, profit/loss analysis, sales estimation and contract negotiation. |
| HP401 Director- Real Estate Development B.S. Degree | Successfully proposed, negotiated and implemented the acquisition of part of a major oil companies portfolio of convenience stores. This led to the acquisition of the entire operation of the oil companies portfolio. |
| HP402 Vice President- Real Estate A.S. Degree | Responsible for all aspects of real estate site selection for a major apparel retail chain. Initiated market surveys internationally and directed the rollout of retail stores in Canada. |
| HP403 Sr. Real Estate Manager College Coursework | Responsible for all site evaluations, market research, contract negotiations and overseeing zoning and legal issues for a very large publicly held auto parts chain. |
| HP404 Director-Corporate Construction B.S. Degree | Responsible for new store development for a major retail chain. Develop strategic planning and manage a capital budget of \$300M. Provide leadership to successfully develop and construct 150 stores annually. |
| HP405 Director-Real Estate B.S.B.A. Degree | Responsible for all real estate functions for a 250 store auto parts chain. Negotiated the acquisition of an auto parts chain which expanded the company by 20% in 9 months. |
| HP406 Real Estate Manager B.S. Degree | Work with CEO and Leasing Manager of a major book retail chain on leasing targets and budgets. Primary contact for malls and developers. |
| HP407 Vice President- Real Estate B.A. Degree | Created the real estate and development departments of a \$1.2B electronics retailer. Expanded the store from 3 to 75 stores. Developed all store support facilities including distribution and service centers. |